



Building Responsible Leaders with CISL

2017 CISL Impact Benchmark Study – 12<sup>th</sup> October 2017

#### Presenters



#### **Matthew Farmer**

Matthew is the Founder and Managing Director of Emerging World. He is focused on helping corporations tailor strategies and programmes to be as impactful as possible. Matthew holds an MBA from IESE Business School in Barcelona and a BSc. in Psychology from Cardiff University and is a certified Senior Action Learning Coach from the World Institute of Action Learning.



**Lutz Ziob** 

Lutz Ziob is the Dean of the 4Afrika Academy, part of Microsoft's 4Afrika program through which the company actively engages in Africa's economic development to improve its global competitiveness. This initiative represents Microsoft's increased commitment to Africa, built on the dual beliefs that technology can accelerate growth for Africa, and Africa can also accelerate technology for the world. Lutz was a research fellow at the University of Bochum, Germany and the University of London, UK, where he specialized in comparative studies of European education.



#### **Karen Blakeley**

Karen joined Winchester Business School in 2009 having spent over 20 years in leadership development in the commercial sector. Since then she has conducted research and produced academic and practitioner publications in the area of responsible leadership, the role of the business schools in society and the contribution of spirituality to leadership development. She established the Centre for Responsible Management at Winchester Business School, one of the first business schools to sign up for the UN Principles for Responsible Management Education (PRME).

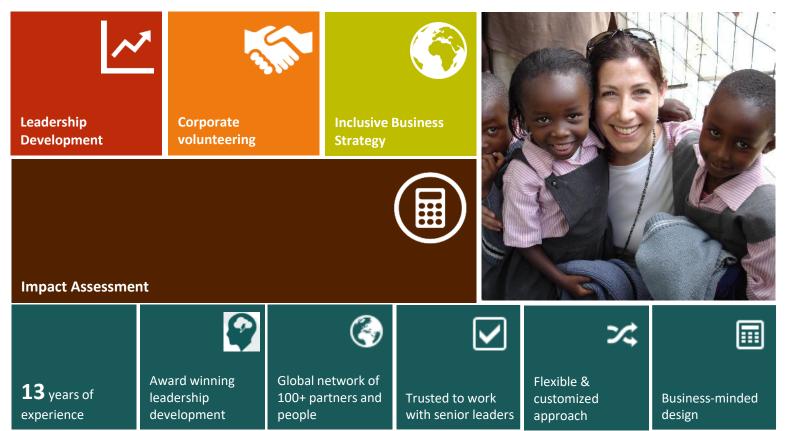
# **Agenda**

- © Background to the study
- © CISL programs in Action (Microsoft)
- © CISL Areas of Impact
- © Responsible Leadership
- © CISL for Building Responsible Leaders
- © Q&A



## **About Emerging World**

- Helping Business Shape a Better Future



# **Corporate International Service Learning**

Corporate International Service Learning\* programs are defined by the fact that employees travel across international borders to apply their work-based skills to a project or other assignment that serves a third party constituency.

The CISL experience is different from traditional volunteering programs. However, most ICV (International Corporate Volunteering) programs can also be classified as CISL programs.



Companies run these programs for a variety of reasons, including leadership development, enhancing employee engagement and international market development, therefore programs might be developed as learning & development, corporate responsibly/citizenship or core business initiatives

\*Pless, Maak & Staal 2011

# **Building the CISL impact benchmark**

6 corporations involved







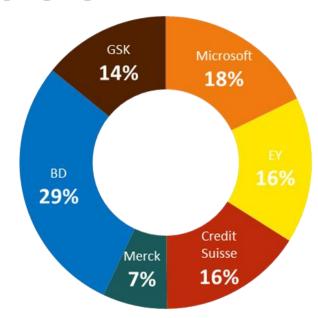








688 participant responses







MySkills 4Afrika Transfer relevant skills and experiences to enable African partners and customers to grow, innovate and compete globally

Promote global leadership and skills development amongst Microsoft employees around the world

Promote deeper understanding of African and emerging markets throughout the company





92%

Increased motivation to do their job

92%

Increased alignment with Microsoft's core

100 %

Feel differentiates
MS from its peers
and competitors



Contributing factor to moving roles inside MS

"Since participating the MySkills4Afrika program, my team member has become more proactive in working across organizations, more confident in her feedback and great with collaborating effectively, listening and responding to feedback in a way that shows that she's grown."



**Growth Mindset** 



100% increased adaptability

100% Increased self-awareness

**Diverse & Inclusive** 



100% improved ability to see things from different perspectives

One Microsoft



100% increased pride in Microsoft
100% improved

collaboration skills

**Customer Obsessed** 



93% increased understanding of customer needs in <u>Africa</u>

**Making a Difference** 



91% of assignments impacted host organizations objectives

# **About the Study**

Study first undertaken in 2015 with 300 respondents - it was the first cross company study to look at long-term impact of these programs on participants

The 2017 study re-establishes a benchmark incorporating data from 2015, 2016 and 2017 – 688 respondents in total

Additional data points enables a deeper exploration of Impact levers (variables associated with driving deeper impact)

2017 study also includes a new section on Responsible Leadership

#### **Research Methodology**

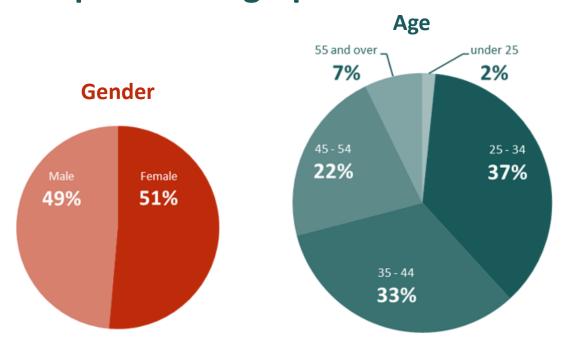
- © The Study was conducted using an online survey.
- © Quantitative questions employed a 5 point Likert rating scale (strongly disagree to strongly agree).
- Qualitative questions sought to explore in more detail key aspects of the Likert ratings.
- All participants had returned from their experiences a minimum of 12 months prior to completing the survey

#### **Creating the 2017 Benchmark**

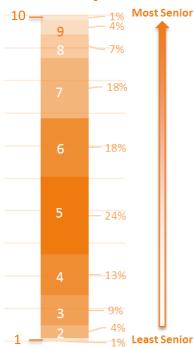
The 2017 CISL Benchmark is created from a total sample size of 688 from seven different CISL programs. Data has been collected since 2015.

The CISL Study has progressed since the 2015 inception. For components that have changed, the Benchmark has been created from the smaller sample size of participants asked only those specific questions.

## Participant demographics



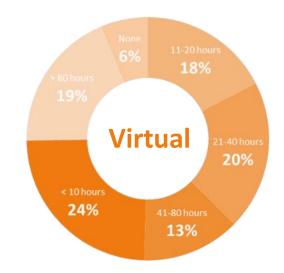
#### Seniority

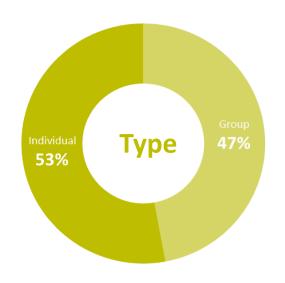


- Seniority is self-assessed by respondent based on a score from 1-10. Largest group ranges between 5 and 7.
- Two thirds of participants are over 35 years old, the largest age range is from 25-34

# Assignment architecture (1)





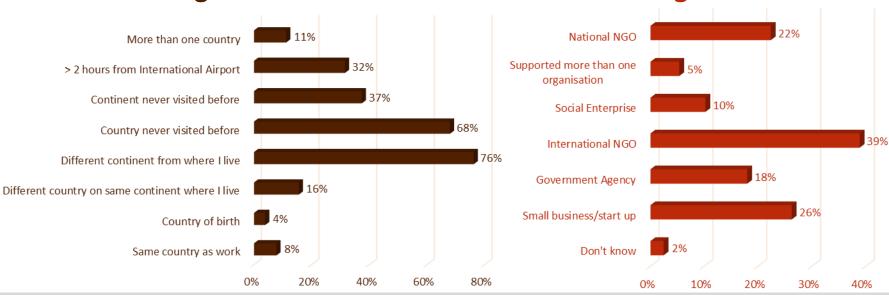


- There is a reasonably even split in terms of duration of on site experience with 40% on longer assignments (more than one month) and 60% on shorter assignments (less than one month).
- Most on site experiences are complemented by virtual support. Only 6% of respondents provided no virtual support.
- There is a relatively equal split between group and individual assignments. Group assignments are defined as 'two or more people from the same company participating the same experience at the same time in the same location'

# Assignment architecture (2)



#### **Host Organisation**



- Both location and type of organisation were new questions in 2017. The sample size for creating the Benchmark was therefore smaller (206).
- Most participants' experiences are on a different continent from where they live and/or to places they have never visited previously
- 61% of experiences are with international or national NGOs and 26% with small businesses or start ups.

# **Overall Impact**

# The areas of impact

Depth of learning



Breadth of learning



**Employee engagement** 



**Career** mobility



**Employee** retention



New in 2017:

**Business** impact



Responsible leadership





**Program design** 

variables		Areas of Impact							
		Breadth of Learning	Depth of Learning	Career Mobility	Engagement	Retention (self-report)	Business Impact	Responsible Leadership	
Program design variables						矋		TA	
Management Involvement	Line Mgr. Engagement								
	Senior Leaders Champion								
Before Assignment	Felt prepared								
	Set Learning objectives								
During Assignment	Appropriate match								
	Comfort zone								
	Partner's need for skills								
After Assignment	Support upon return								
	Sufficient opportunity to share								
	Cont. engagement w. partner								
	Alumni activity								

# Impact levers overview

overview		Areas of Impact							
		Breadth of Learning	Depth of Learning	Career Mobility	Engagement	Retention (self-report)	Business Impact	Responsible Leadership	
Program design variables						睭		TA	
Management Involvement	Line Mgr Engagement	✓	<b>√</b> √		<b>//</b>	✓	<b>√ √</b>		
	Senior Leaders Champion	✓	<b>√</b> √		<b>/</b> /	<b>//</b>	√√	<b>//</b>	
Before Assignment	Felt prepared	✓	<b>√</b> √		<b>√</b> √			✓	
	Set Learning objectives	✓	<b>√</b> √		<b>√</b> √		√√	<b>✓</b> ✓	
During Assignment	Appropriate match	✓	<b>√</b> ✓		<b>√</b> √				
	Comfort zone	✓				<b>√</b> √		<b>√</b> ✓	
	Partner's need for skills	√√	√√		<b>√</b> √	<b>√</b> √	√√	<b>√</b> ✓	
After Assignment	Support upon return	√√	<b>√</b> ✓		<b>√</b> √	<b>√</b> √	<b>√</b> √	<b>✓</b> ✓	
	Sufficient opportunity to share	<b>√</b> ✓	<b>√</b> √		<b>√</b> √		✓		
	cont. engagement w. partner	✓✓	<b>√</b> ✓		√√				
	Alumni activity	<b>√</b> √	<b>√</b> √	Х	<b>√</b> √	✓	✓	<b>√</b> √	



#### **Level 1 Reaction**

Participants reaction to the experience

100%

have recommended a CISL experience

#### **Level 2 Learning**

Improvements in knowledge, skills & abilities

92% identified their experience led to positive developments in leadership skills & competencies.

#### **Level 3 Behaviours**

Application new knowledge, skills & abilities

78% made positive changes to the way they work

**75%** applied the learning from their experience to their role

**52%** of participants positive changes were observed by others

#### **Level 4 Results**

Impact of the experience on business success

made a positive business impact on their organisation as a result of their insight and learning

 We identified survey questions to map against the four levels of Kirkpatrick's evaluation model:

**Level 1 Reaction:** how the delegates felt about the assignment

**Level 2 Learning:** Understanding the increase in knowledge and learning

**Level 3 Behaviour:** involves how the learning is applied and can only be assessed over time and often is judged by others as well as the participant

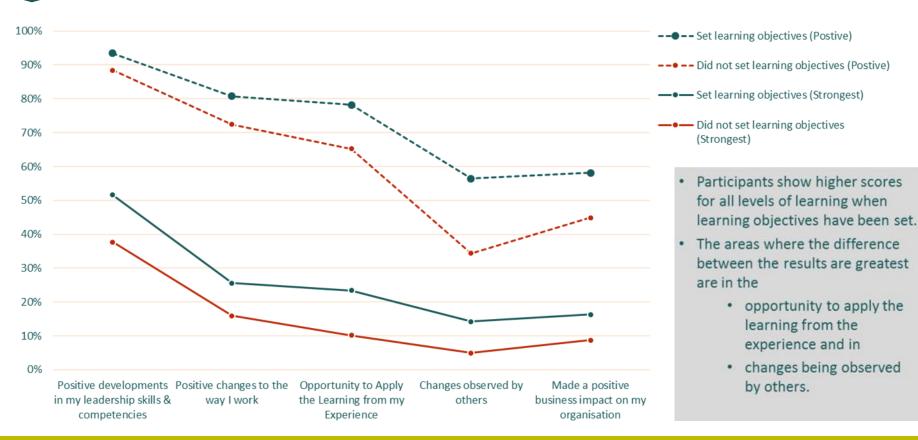
**Level 4 Results:** relates to positive tangible business results with a causal link to the assignment.

 Each level provides valuable evaluation data, although their application broadly increases in complexity, through the levels from level 1-4.

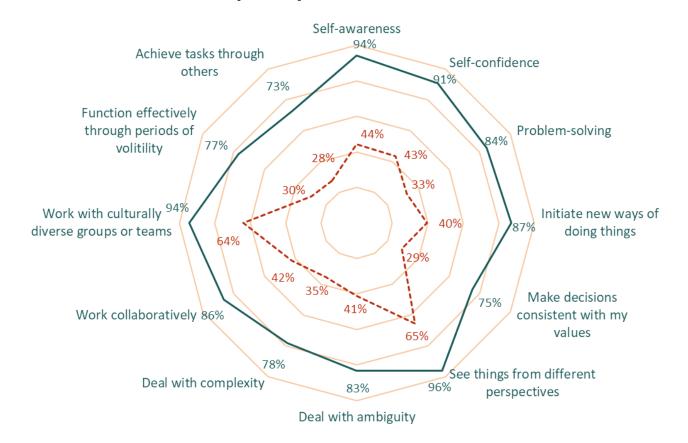


# **Setting learning objectives**

#### **Impact on Depth of Learning**



# Breadth of learning Global leadership competencies and behaviours



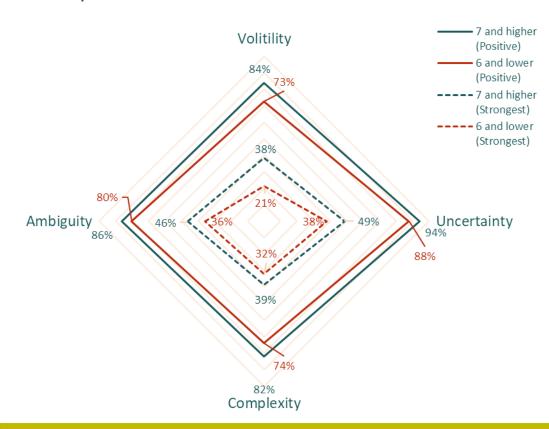
—— Positive Responses

--- Strongly Agree Responses

- Positive responses represent both Agree and Strongly Agree responses.
- Respondents were asked to answer questions on leadership development using a five point scale from Strongly Disagree to Strongly Agree.
- There is high development across all competencies but differences emerge when looking at Strongly Agree which was strongest on:
  - See things from different perspectives
  - Work with culturally diverse groups or teams

#### **VUCA**

#### Impact of Comfort Zone



To understand how participants changed behaviours in a VUCA context, they were asked rate how their experience positively impacted the following:

**Volatility**: Ability to function effectively through periods of volatility without becoming overwhelmed or anxious

Uncertainty: Self-confidence

Complexity: Ability to deal with complexity

Ambiguity: Ability to deal with ambiguity

#### **Comfort zone impacts VUCA**

Participants who felt more out of their comfort zone were more likely to score higher, at both the positive and strongly agree levels across all VUCA measures.

# Responsible Leadership

Dr. Karen Blakeley University of Winchester



#### **Context**



The challenges we face and the collaboration of Business

<u>UN SDGs</u>

the UN Global Compact

9670 companies 63 countries

The <u>power of companies</u> (Scherer & Palazzo, 2011)

Top 100 economic entities:

69% corporations 31% countries

Walmart, Apple, Shell richer than Russia, Belgium, Sweden The call for responsible leaders

 World Economic Forum in Davos

"It is incumbent on all of us — working together — to improve the state of the world."

Klaus Schwab, Founder and Executive Chairman, World Economic Forum



## Responsible leadership theory

- Stakeholder theory (Freeman, 1994)
- Ethics and leadership character (Trevino & Nelson, 2011; Crossan et al., 2016)
- Agents of world benefit (Maak & Pless, 2009) / Corporate responsibility (Carroll, 1999)

"Milton Friedman: "Few trends could so thoroughly undermine the very foundations of our free society as the acceptance by corporate officials of a social responsibility other than to make as much money for their stockholders as possible" (Friedman, 2002 cited in Ghoshal, 2005: 79).

Influencing all stakeholders to commit to building long term viable organisations that actively contribute towards a more equitable, just and sustainable world.



# Responsible leadership development (RLD) challenges

#### It is not easy being a responsible leader:

- The context indifference, performativity, careerism, survival?
- © Responsible Leadership often involves challenging the status quo
- © Leader(ship) Development often focuses on developing the individual but they must operate within a system that is not always supportive
  - Experiences must be powerful and enduring
  - Isolated experiences may lack sufficient power
  - © Senior management and community support is important



## The power of CISL

Character development

Powerful - Shifts mindsets

Systems thinking

Character building courage, compassion, humility, wisdom, gratitude, acceptance of difference

Outside the comfort zone

Open to learning

Develops
the whole
person Emotions
Behaviours
Spirit
Cognition

Ambiguity
cognitive
dissonance –
what works
around here?

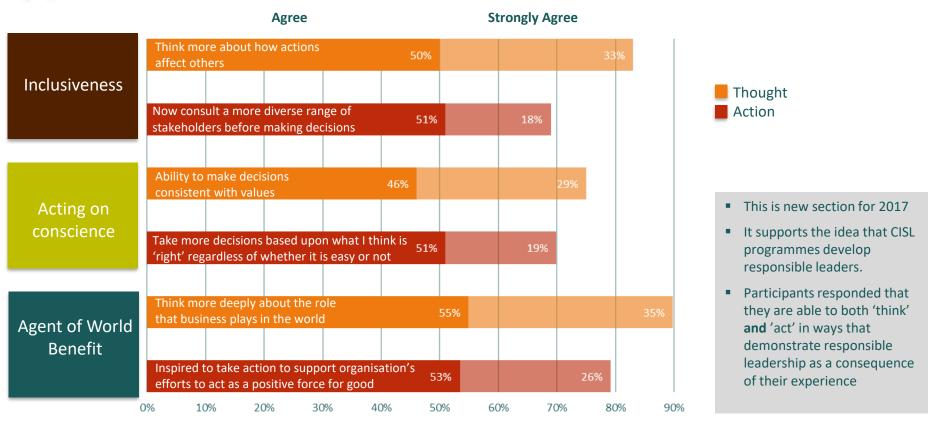
Awareness of injustices and the role of business

Leading change in complex systems

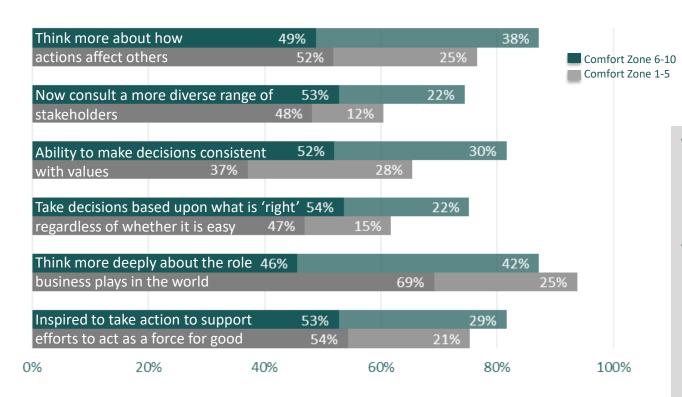


# Responsible Leadership CISL Impact Insights

# Responsible leadership



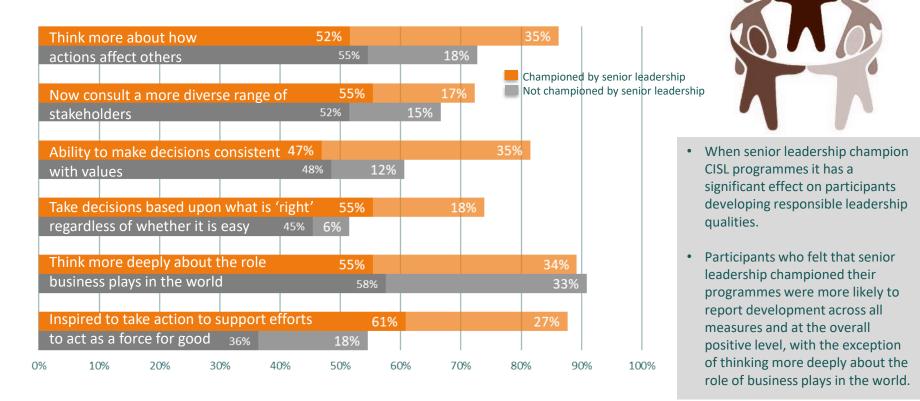
# **Comfort zone and responsible leaders**





- Taking participants out of their comfort zone has a significant impact on enabling the development of responsible leadership behaviours
- Participants who stated that they felt more out of their comfort zone, are much more likely to strongly agree that they have changed their behaviours at both the thought and action levels of responsible leadership.

Senior leadership champions impact responsible leadership development

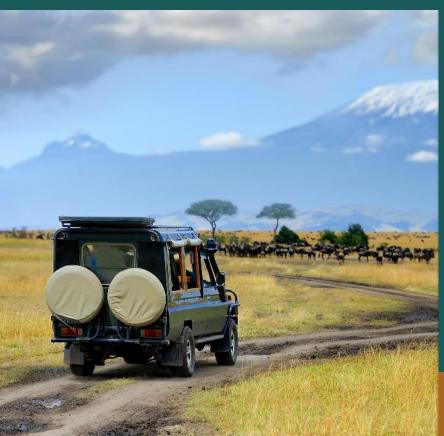


# **Applications of CISL**

- © Developing Leadership Purpose
- © Building Global Leadership Capability
- © Change Leadership Programs
- © Stretching talent to make transitions to new levels of leadership
- © Responsible Leadership Development



# The Next Step: A Cross-company CISL Experience...



#### CISL Kenya Experience – May 2018

An intensive cross-company CISL experience designed for program managers and senior managers.

Test the CISL approach. A powerful immersive experience designed to optimise learning, business and social impact:

- Programme design informed by the 2017 CISL Impact Benchmark Study
- Harnessing methodology employed in successful Emerging World supported CISL programs (with EY, Microsoft and Salesforce).

# #StartTheJourney



to express interest or learn more

## **Questions?**



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# **Upcoming Webinars**

# **Building Stronger CISL Programs**

2<sup>nd</sup> November 2017 at 1000 EST, 1500 GMT, 1600 CET

Register to join at:

www.emergingworld.com/2017-cisl-study

#### **Thank You and Contact Details**

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